

CANADIAN
MANAGED SECURITY SERVICES
MARKET REPORT



2017 EDITION

NBI / MICHAEL SONE
ASSOCIATES INC.

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About This Report

NBI/Michael Sone Associates' **Canadian Managed Security Services Market Report, 2017 Edition**, is our initial report on this burgeoning and increasingly critical sector of the Canadian ICT industry.

This report is comprised of two main sections. The Market Overview examines the current state of the industry, analyzes the factors driving the provision of Managed Security Services and discusses expected future developments, from both business and technology perspectives. The second section, looks at 11 significant service providers, profiling their services offerings, approaches to market, competitive advantages and technology platforms.

While our annual reports on the Canadian Data Communications Services Market have touched briefly on the managed security offerings of the market players, this report is our first attempt at a study dedicated to this line of business. Owing both to newness of the report and the dynamic nature of the sector that is constantly being redefined, the companies profiled do not represent an exhaustive list of all active providers but rather those whom we believe to be the current significant players. No doubt, future editions of this report will see an expanded collection of profiles.

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